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Future Innovation Group

Financial Results Presentation

FY2026 Q3

もっとワクワクしに未来がある。

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In the event of any discrepancy between this translated document
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[2026.11.13]

Table of Contents

01 Company Profile

02 Financial Results for FY2026 Q3

01 | Company Profile

Company Overview

Company Name	Future Innovation Group, Inc.
Established	July 2, 2018 (Mobile Create, predecessor of the Group, was established in 2002)
Representative	MURAI Yuji, President and CEO
Headquarters	2-5-60 Higashiomichi, Oita City, Oita Prefecture
Share Capital	JPY 3 billion
Employees	734 (As of December 2025, Consolidated)



Group Companies and Business Overview

Mobile Create Co., Ltd.

IoT & Payment

- ✓ IP Radio System
- ✓ Fleet Management System
- ✓ Taxi Dispatch and Bus Operation Management
- ✓ Payment Service

KTS Co., Ltd.

IoT (for Smart Hotel)

- ✓ Multimedia System
- ✓ IoT Circuit Board Manufacturing



Realize Inc.

Robotics & Automation

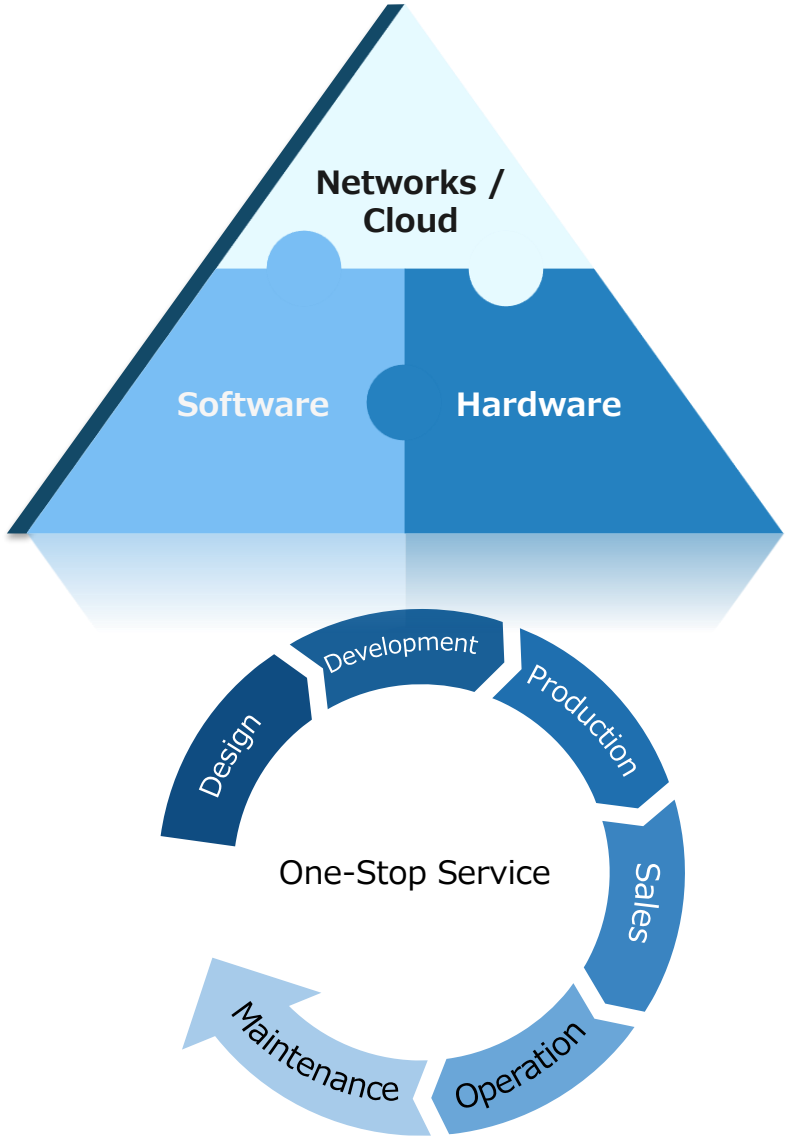
- ✓ Semiconductor & Automotive-Related Equipment
- ✓ Mold & Precision Processing
- ✓ Robotics

Other Group Companies

PRIMECAST ciRobotics caos

- ✓ Logistics Systems
- ✓ Drone Business
- ✓ Strategic Development Platform (Group-focused R&D and System Development)

Our Group's Strengths



Software | **Hardware** | **Networks / Cloud**

Our strengths lie in our technical foundation that enables our integrated, in-house development and operation of software, hardware, and networks/the cloud, as well as in our ability to offer one-stop services through on-site deployment.

Through our integrated design and development of software and hardware, we supply hardware optimized for individual usage applications and workplace environments, and our network/cloud platform enables us to steadily and safely supply diverse services.

We cover all three of these technical domains , so our business is not just limited to services areas such as IoT & payment, but can be expanded to the automation field through the development of robots as hardware and their integration with higher order systems.

02 | Financial Results for FY2026 Q3

FY2026 Q3 Business Performance of Key Group Companies

**In the single quarter of 3Q,
while sales in the core IoT business fell short of expectations,
business developments in the Payment business
and Robotics & Automation businesses progressed steadily toward future growth.**

■ Key Group Companies

Mobile Create (3Q single quarter sales fell short of expectations)

- Sales during the quarter were impacted by the absence of revenue recognition from large-scale flow projects.
- Subscription sales temporarily decreased due to the cancellation of low-usage users following the termination of 3G services. (Currently, subscription sales are expanding again.)
- Rising infrastructure costs, including cloud services. (Promoting price adjustments to reflect increased costs.)

REALIZE (Efforts toward growth progressing steadily)

- Accelerating the commercialization of in-house products and advancing the sophistication of automation solutions.
- Business performance is also progressing smoothly.

KTS (Group restructuring)

- Services targeted at hotels continue to struggle, and efforts are underway to recover profitability.
- Splitting the hotel multimedia systems business and the electronic circuit board & mechatronic equipment manufacturing business, which have different business characteristics, to streamline and consolidate management resources.

■ Progress of the Medium-Term Management Plan (FY2026–FY2028)

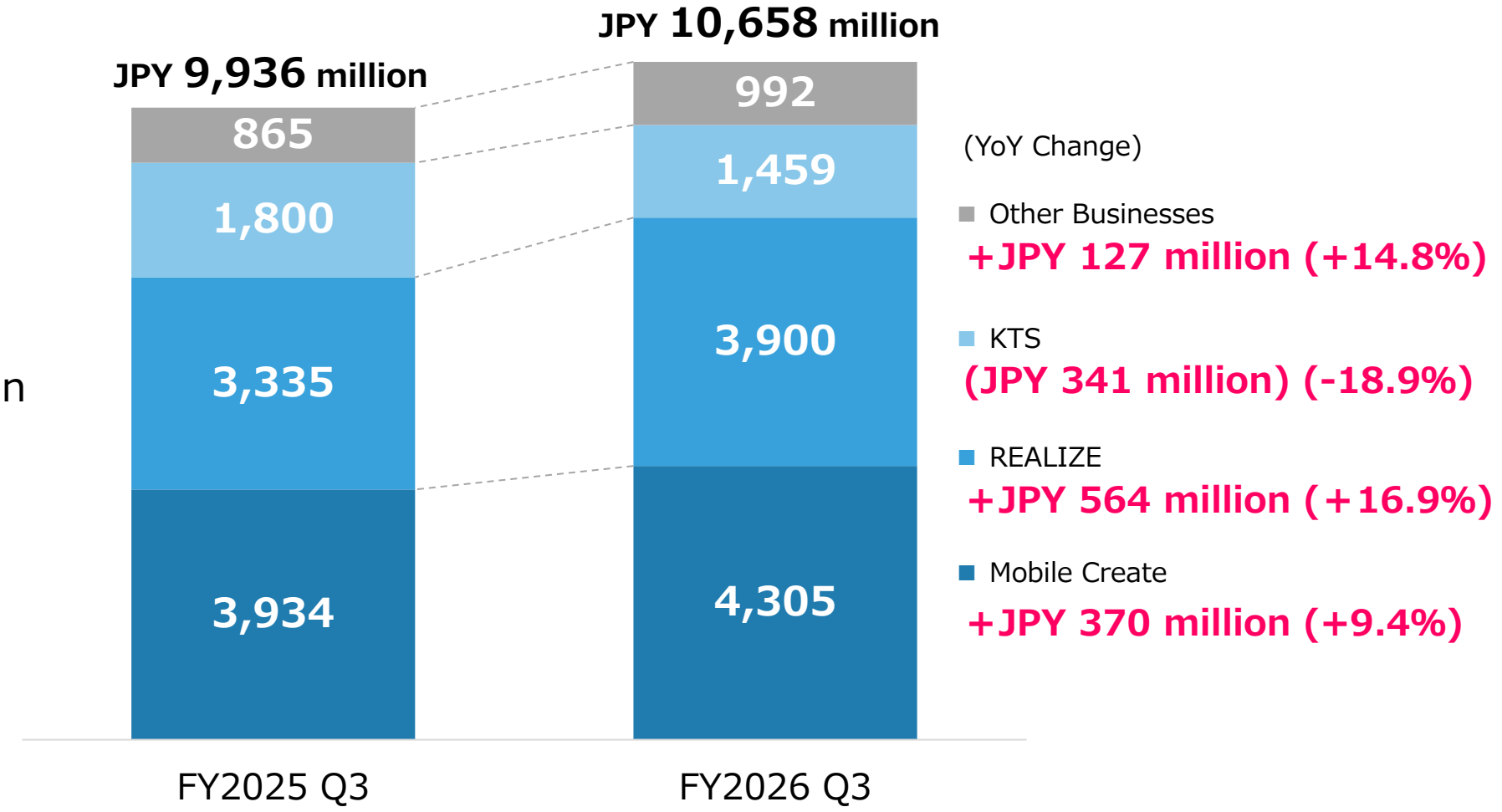
Although performance temporarily stagnated in 3Q, there is no change to the medium-term growth strategy, and the various initiatives aimed at growth continue to be implemented.
In particular, in the automation domain, progress has exceeded initial expectations, and the foundation for future business expansion and revenue contributions is steadily being reinforced.

Q3 YoY Net Sales Comparison

FY2026 Q3 Net Sales

JPY **10.6** billion

YoY Change:
+JPY 721 million (+7.3%)

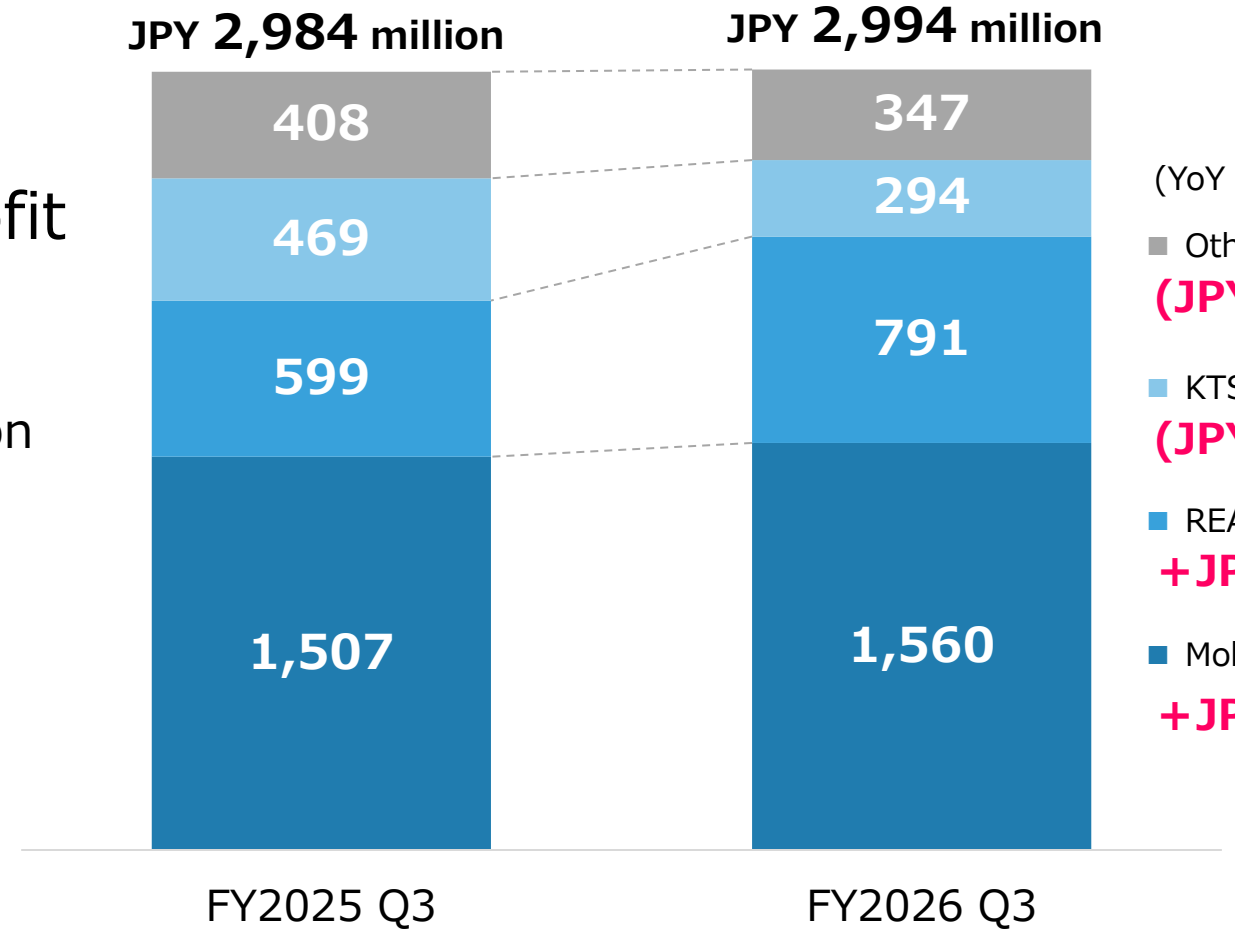


Q3 YoY Gross Profit Comparison

FY2026 Q3 Gross Profit

JPY **2.9** billion

YoY Change:
+JPY 9 million (+0.3%)



(YoY Change)

Other Businesses
(JPY 60 million) (-14.8%)

KTS
(JPY 175 million) (-37.3%)

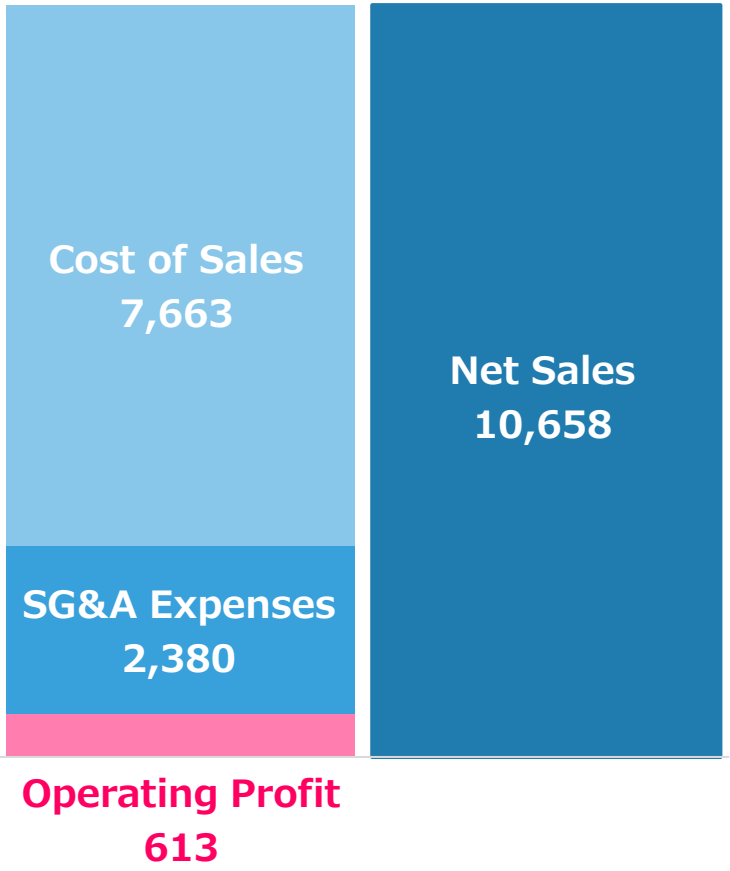
REALIZE
+JPY 192 million (+32.1%)

Mobile Create
+JPY 52 million (+3.5%)

Q3 Operating Profit (YoY Change Factors)

Profit Structure

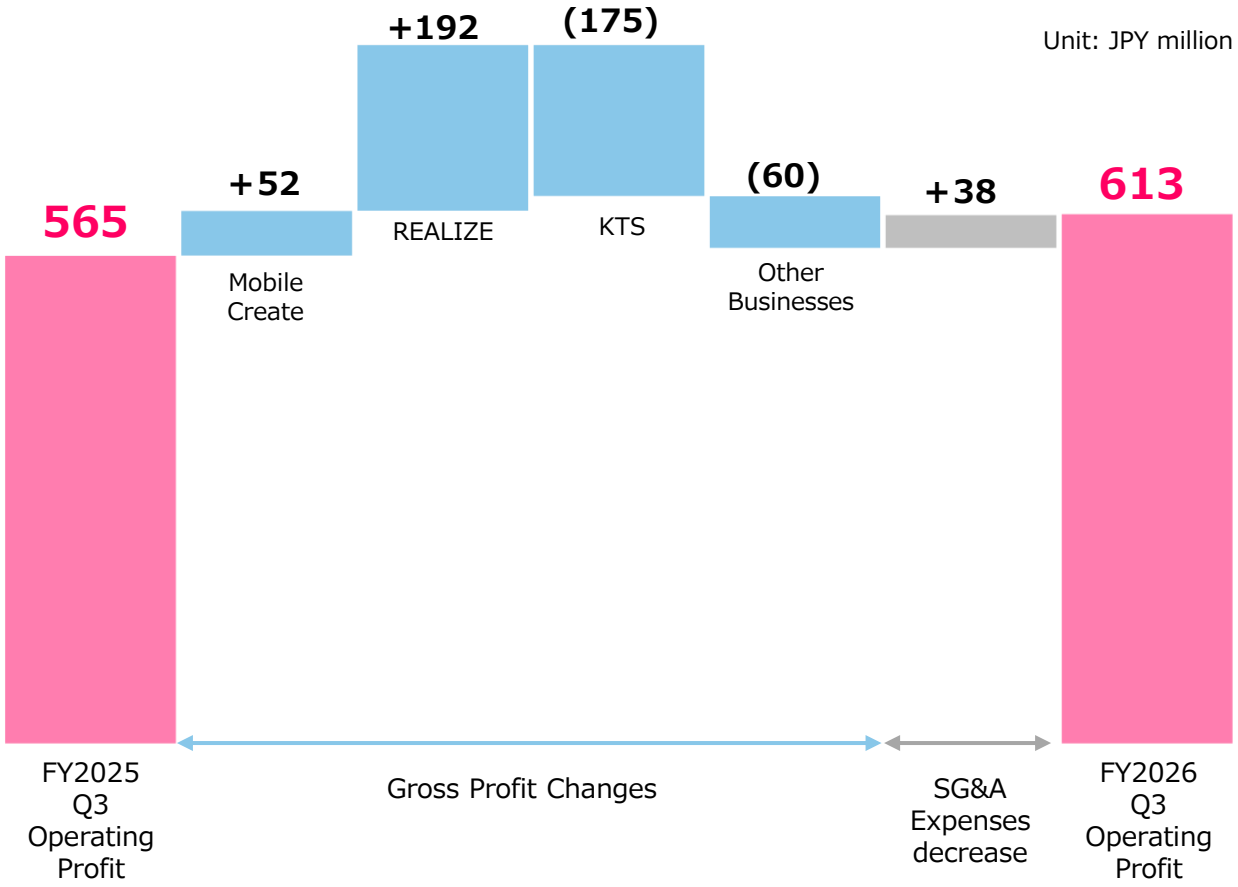
Unit: JPY million



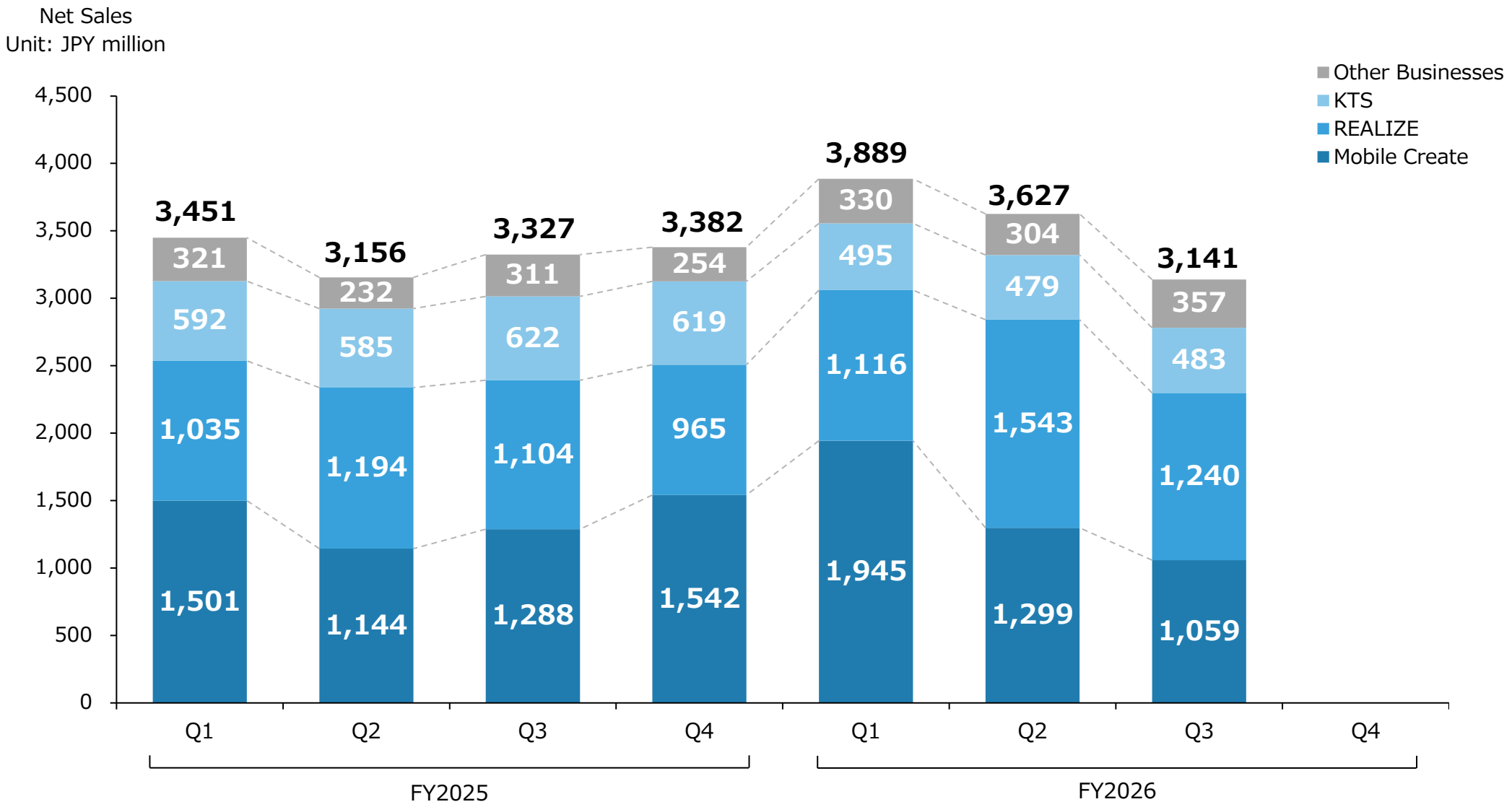
Operating Profit JPY 613 million

YoY Change: +JPY 47 million (+8.5%)

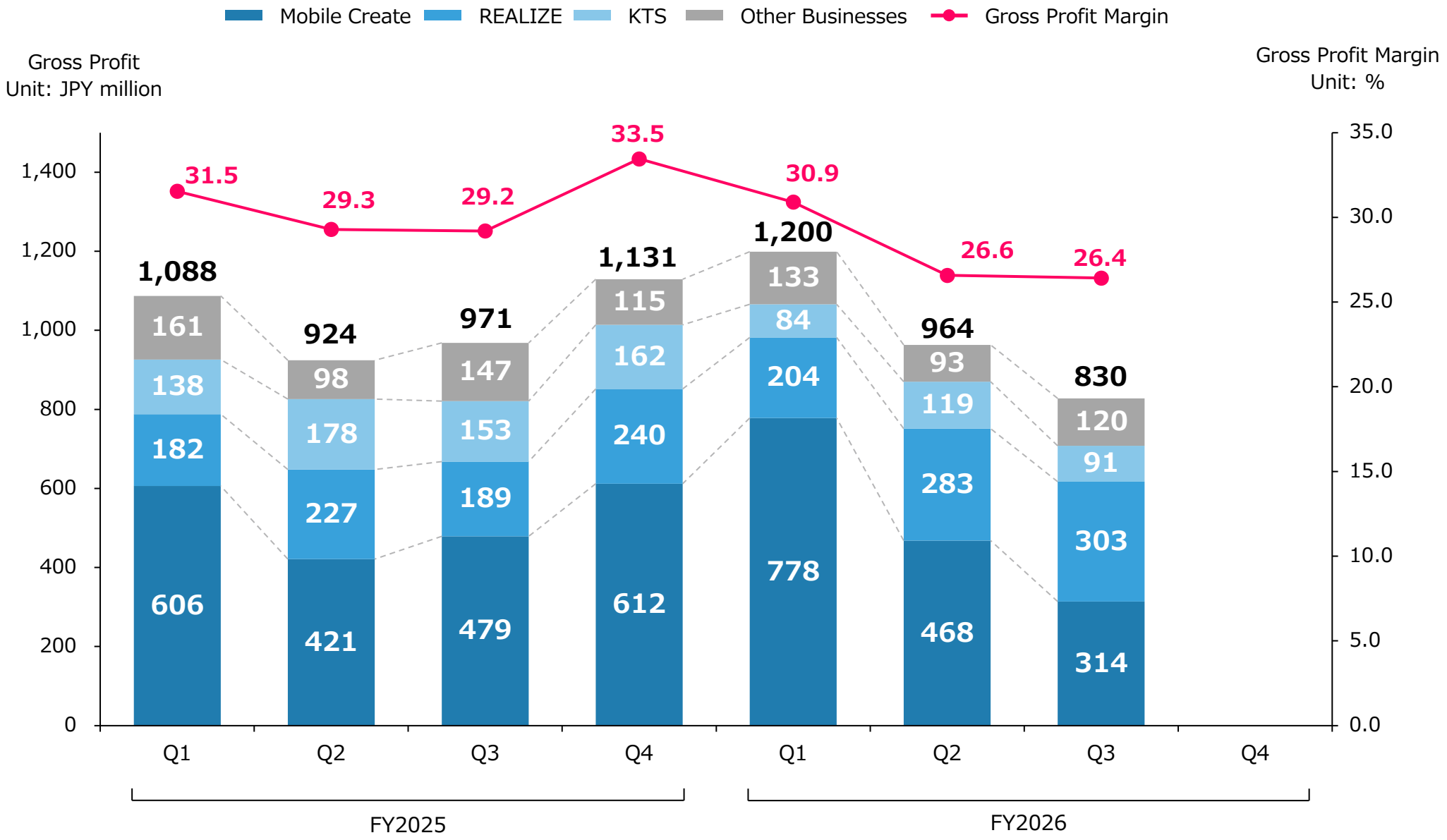
Unit: JPY million



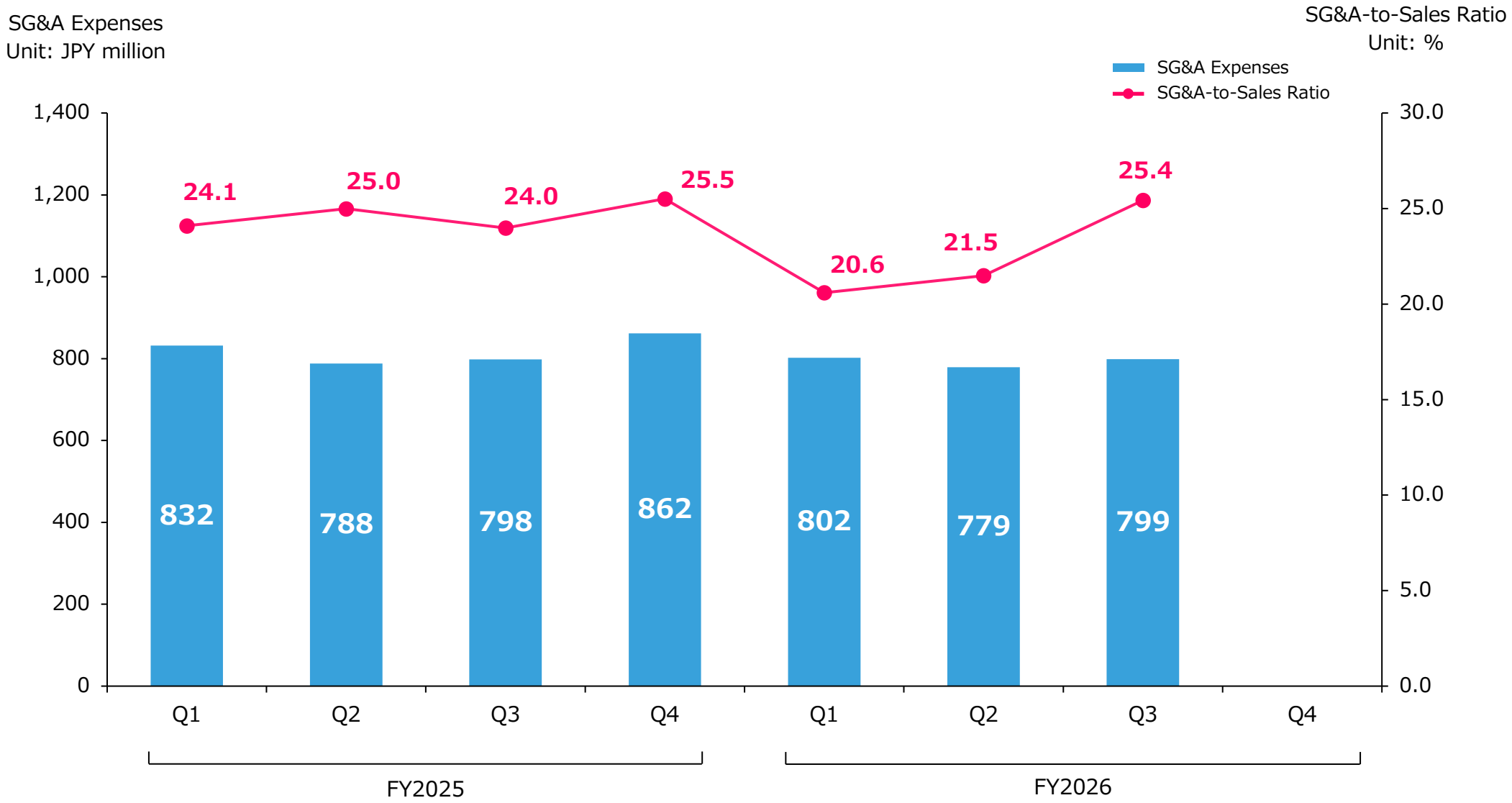
Quarterly Net Sales Trends by Major 3 Companies



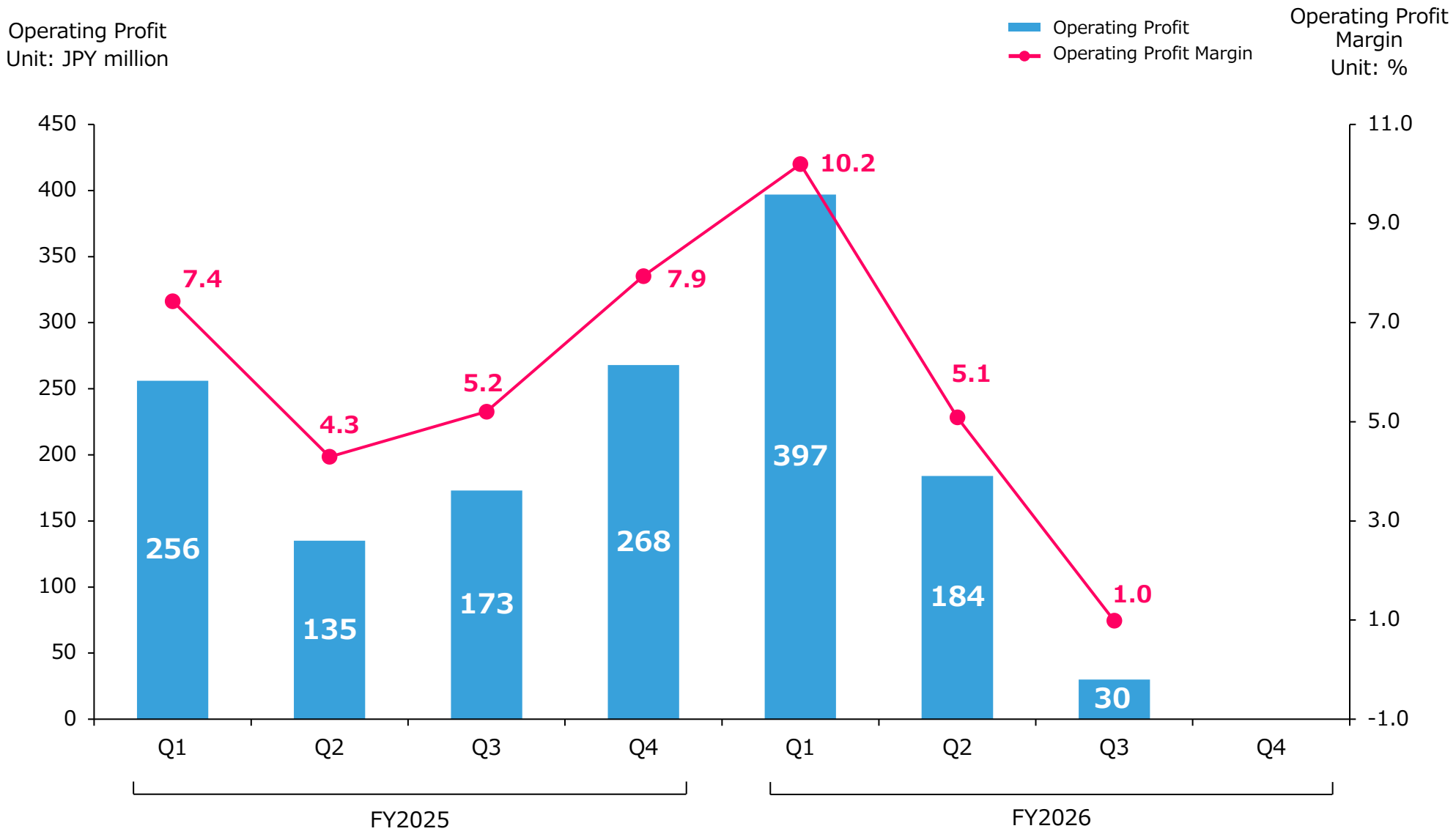
Quarterly Gross Profit Trends by Major 3 Companies



Quarterly SG&A Expenses Trends



Quarterly Operating Profit Trends



Statements of Income

Consolidated Statements of Income

Unit: JPY million

	FY2025 Q3 Actual	FY2026 Q3 Actual	YoY Change	Full-Year Forecast	Achievement Rate
Net Sales	9,936	10,658	+7.3%	14,000	76.1%
Gross Profit	2,984	2,994	+0.3%	4,300	69.6%
SG&A Expenses	2,419	2,380	(1.6%)	–	–
Operating Profit	565	613	+8.5%	1,000	61.3%
Ordinary Profit	557	600	+7.8%	1,000	60.0%
Final Profit	630	365	(42.0%)	680	53.8%

Final Profit = Profit Attributable to Owners of Parent

Consolidated Balance Sheets

Unit: JPY million

	As of December 31, 2025	As of September 30, 2026	Change
Cash & Deposits	1,889	3,157	+1,267
Other Current Assets	8,557	8,003	(553)
Fixed Assets	5,192	5,607	+414
Total Assets	**15,640**	**16,769**	**+1,128**
Interest-Bearing Debt	3,303	1,859	(1,444)
convertible-bond-type bonds with share acquisition rights	500	–	(500)
Other Liabilities	2,972	3,368	+396
Total Liabilities	**6,776**	**5,228**	**(1,547)**
Net Assets	**8,863**	**11,540**	**+2,676**
Total Liabilities & Net Assets	**15,640**	**16,769**	**+1,128**

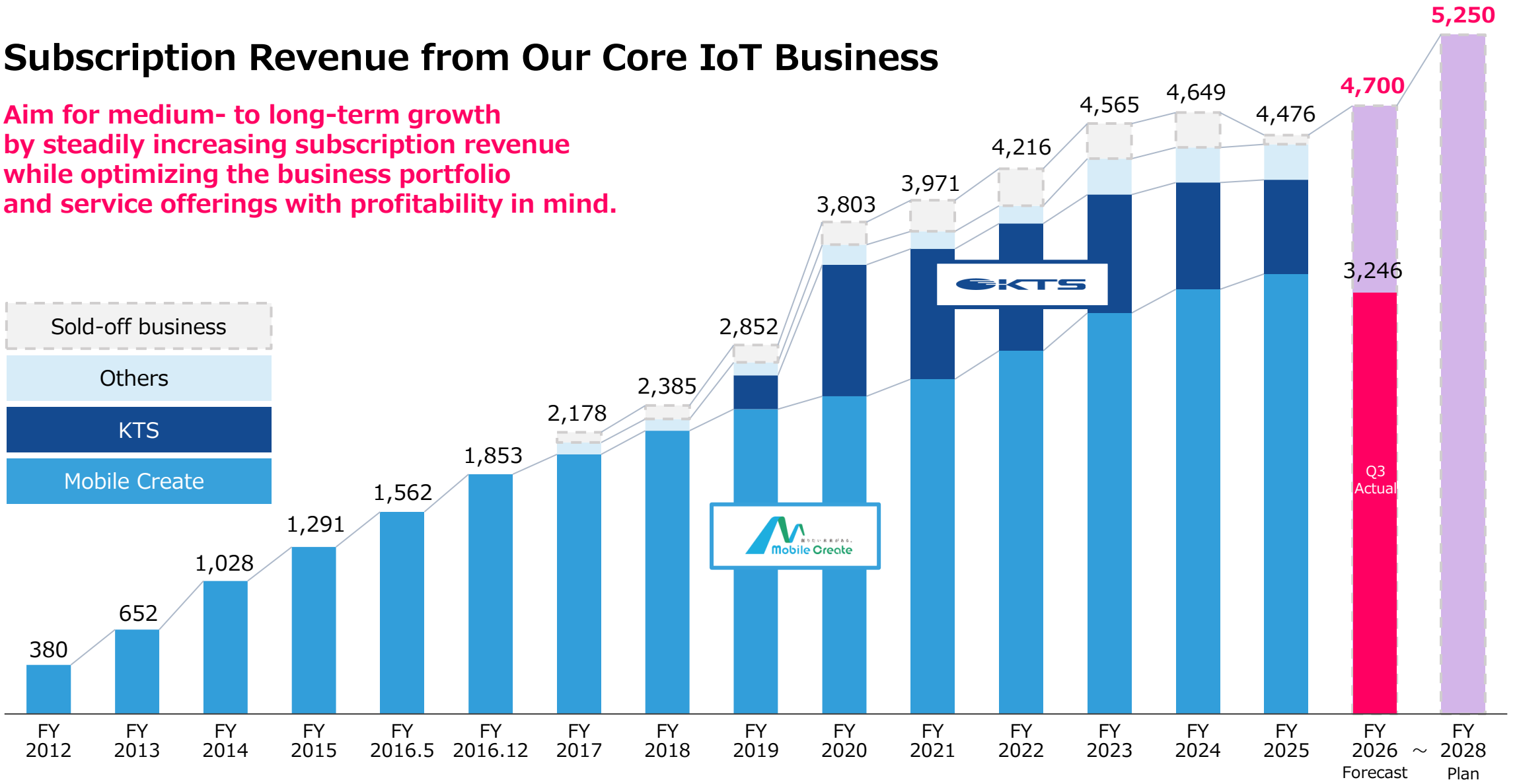
Equity Ratio	55.8%	68.1%	

Subscription Revenue Trends

Unit: JPY million

Subscription Revenue from Our Core IoT Business

Aim for medium- to long-term growth by steadily increasing subscription revenue while optimizing the business portfolio and service offerings with profitability in mind.



*Our company was established in July 2018. Figures for June 2018 and earlier are consolidated business results for Mobile Create Co., Ltd. (FY2016 was seven months long, so the figures for FY2016 have been converted to a 12-month equivalent)



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