Note: This document has been translated from a part of the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

Consolidated Financial Results for the Fiscal Year Ended December 31, 2022 [Japanese GAAP]



February 9, 2023

Company name: Future Innovation Group, Inc. Stock exchange listing: Tokyo and Fukuoka

Code number: 4392

URL: https://www.figinc.jp/

Representative: MURAI Yuji, President and CEO

Contact: KIBE Kazuhisa, Director and Managing Executive Officer

Phone: +81-97-576-8730

Scheduled date of holding ordinary general meeting of shareholders: March 28, 2023

Scheduled date of commencing dividend payments: March 29, 2023

Scheduled date of filing securities report: March 29, 2023

Availability of supplementary explanatory materials on annual financial results: Available

Schedule of annual financial results briefing session: Scheduled (for institutional investors and analysts)

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Fiscal Year Ended December 31, 2022 (January 1, 2022 - December 31, 2022)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

| | Net sales | | Operating profit | | Ordinary profit | | Profit attributable to owners of parent | |
|-------------------|-------------|------|------------------|------|-----------------|------|---|-------|
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2022 | 12,914 | 5.3 | 932 | 64.7 | 964 | 68.3 | 685 | 55.2 |
| December 31, 2021 | 12,264 | 18.7 | 566 | _ | 573 | _ | 441 | 161.3 |

(Note) Comprehensive income: Fiscal year ended December 31, 2022: ¥666 million [(2.4)%] Fiscal year ended December 31, 2021: ¥682 million [125.5%]

| 1 150 m f our on acc 2 000 m or e 1, 2021, 1002 m m on [120.070] | | | | | | |
|--|--------------------------|-------------------------------|------------------|---------------------------------|-------------------------------|--|
| | Basic earnings per share | Diluted earnings per share | Return on equity | Ordinary profit to total assets | Operating profit to net sales | |
| Fiscal year ended | Yen | Yen | % | % | % | |
| December 31, 2022 | 23.36 | 23.04 | 7.5 | 4.8 | 7.2 | |
| December 31, 2021 | 15.12 | 14.90 | 5.2 | 3.3 | 4.6 | |

(2) Consolidated Financial Position

| -/ | | | | | | |
|-------------------|--------------|-------------|--------------|-------------------------|--|--|
| | Total assets | Net assets | Equity ratio | Net assets per share | | |
| Fiscal year ended | Million yen | Million yen | % | Yen | | |
| December 31, 2022 | 21,463 | 9,709 | 44.6 | 318.35 | | |
| December 31, 2021 | 18,971 | 8,878 | 46.0 | 298.42 | | |

(Reference) Equity: As of December 31, 2022: ¥9,576 million As of December 31, 2021: ¥8,730 million

(3) Consolidated Cash Flows

| | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents at end of period |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|--|
| Fiscal year ended | Million yen | Million yen | Million yen | Million yen |
| December 31, 2022 | 359 | (1,848) | 1,291 | 2,185 |
| December 31, 2021 | 63 | (2,523) | 2,513 | 2,376 |

2. Dividends

| | | An | nual divider | nds | | Total | Dividend payout | Dividend to net |
|---|------------------------|------------------------|------------------------|----------|-------|---------------------|------------------------------|--------------------------|
| | 1st quarter- end | 2nd quarter- end | 3rd quarter- end | Year-end | Total | dividend payment | ratio (consoli- dated) | assets (consolidated) |
| | Yen | Yen | Yen | Yen | Yen | Million yen | % | % |
| Fiscal year ended December 31, 2021 | _ | 0.00 | _ | 5.00 | 5.00 | 155 | 33.1 | 1.7 |
| Fiscal year ended December 31, 2022 | | 0.00 | | 10.00 | 10.00 | 300 | 42.8 | 3.2 |
| Fiscal year ending December 31, 2023 (Forecast) | 1 | 0.00 | - | 5.00 | 5.00 | | 48.3 | |

(Note) The breakdown of year-end dividends for the fiscal year ended December 31, 2022 is as follows:

Ordinary dividend: ¥5.00

Commemorative dividend: ¥5.00

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2023 (January 1, 2023 - December 31, 2023)

(% indicates changes from the previous corresponding period.)

| | Net sales | Operating profit | Ordinary profit | Profit attributable to owners of parent | Basic earnings per share |
|-----------|--------------------------|--------------------------|--------------------------|---|-----------------------------|
| Full year | Million yen % 13,000 0.7 | Million yen % 520 (44.2) | Million yen % 485 (49.7) | Million yen % 324 (52.8) | Yen 10.35 |

* Notes:

(1) Changes in significant subsidiaries during the period under review: None

(Changes in specified subsidiaries resulting in changes in scope of consolidation):

Newly included: – (), Excluded: – (

- (2) Changes in accounting policies, changes in accounting estimates and retrospective restatement
 - 1) Changes in accounting policies due to the revision of accounting standards: Yes
 - 2) Changes in accounting policies other than 1) above: None
 - 3) Changes in accounting estimates: None
 - 4) Retrospective restatement: None
- (3) Total number of issued and outstanding shares (common shares)
 - 1) Total number of issued and outstanding shares at the end of the period (including treasury shares):

December 31, 2022: 31,300,315 shares December 31, 2021: 31,176,015 shares

2) Total number of treasury shares at the end of the period:

December 31, 2022: 1,218,356 shares
December 31, 2021: 1,918,322 shares

3) Average number of shares during the period:

Fiscal year ended December 31, 2022: 29,366,554 shares Fiscal year ended December 31, 2021: 29,224,402 shares

(Reference) Summary of Non-consolidated Financial Results

1. Non-consolidated Financial Results for the Fiscal Year Ended December 31, 2022 (January 1, 2022 - December 31, 2022)

(1) Non-consolidated Operating Results

(% indicates changes from the previous corresponding period.)

)

| (-) | | | (,, | | | | | |
|-------------------|-------------|------|-------------|--------|-------------|--------|-------------|--------|
| | Net sales | } | Operating | profit | Ordinary p | profit | Profit | |
| Fiscal year ended | Million yen | % | Million yen | % | Million yen | % | Million yen | % |
| December 31, 2022 | 1,247 | 46.7 | 364 | 116.2 | 361 | 111.9 | 355 | 140.1 |
| December 31, 2021 | 850 | 18.2 | 168 | (30.5) | 170 | (27.8) | 148 | (30.5) |

| | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|-------------------------------|
| Fiscal year ended | Yen | Yen |
| December 31, 2022 | 11.71 | 11.56 |
| December 31, 2021 | 4.76 | 4.69 |

(2) Non-consolidated Financial Position

| | Total assets | Net assets | Equity ratio | Net assets per share |
|-------------------|--------------|-------------|--------------|-------------------------|
| Fiscal year ended | Million yen | Million yen | % | Yen |
| December 31, 2022 | 15,464 | 7,787 | 49.6 | 254.75 |
| December 31, 2021 | 13,987 | 7,732 | 54.3 | 243.82 |

(Reference) Equity: As of December 31, 2022: \(\xi\)7,663 million As of December 31, 2021: \(\xi\)7,601 million * These consolidated financial results are outside the scope of audit by certified public accountants or an audit firm.

* Explanation of the proper use of financial results forecast and other notes

The earnings forecasts and other forward-looking statements herein are based on information currently available and certain assumptions that the Company regards as reasonable, and are not intended as a guarantee that the Company will achieve these targets. Actual results may therefore differ materially from these statements for various reasons.

| | As of December 31, 2021 | As of December 31, 2022 |
|--|-------------------------|-------------------------|
| ssets | | |
| Current assets | | |
| Cash and deposits | 2,414 | 2,199 |
| Notes and accounts receivable | 3,145 | - |
| Notes and accounts receivable, and contract assets | - | 4,631 |
| Investments in leases | 1,955 | 4,441 |
| Finished goods | 326 | 351 |
| Work in process | 898 | 374 |
| Raw materials | 838 | 1,362 |
| Other | 313 | 740 |
| Allowance for doubtful accounts | (45) | (44) |
| Total current assets | 9,846 | 14,058 |
| Non-current assets | | |
| Property, plant and equipment | | |
| Buildings and structures | 1,096 | 1,928 |
| Machinery, equipment and vehicles | 204 | 173 |
| Tools, furniture and fixtures | 76 | 74 |
| Rental assets | 154 | 172 |
| Land | 1,718 | 1,718 |
| Leased assets | 2 | 0 |
| Construction in progress | 2,942 | 15 |
| Total property, plant and equipment | 6,194 | 4,082 |
| Intangible assets | | |
| Goodwill | 357 | 282 |
| Software | 381 | 473 |
| Software in progress | 106 | 59 |
| Other | 6 | 6 |
| Total intangible assets | 850 | 821 |
| Investments and other assets | | |
| Investment securities | 946 | 1,338 |
| Deferred tax assets | 73 | 93 |
| Long-term accounts receivable | 885 | 883 |
| Other | 186 | 196 |
| Allowance for doubtful accounts | (12) | (11) |
| Total investments and other assets | 2,079 | 2,501 |
| Total non-current assets | 9,125 | 7,405 |
| Total assets | 18,971 | 21,463 |

| | As of December 31, 2021 | As of December 31, 2022 |
|--|-------------------------|-------------------------|
| Liabilities | | |
| Current liabilities | | |
| Notes and accounts payable | 1,298 | 1,759 |
| Short-term borrowings | 3,833 | 1,925 |
| Current portion of bonds payable | 16 | 17 |
| Current portion of long-term borrowings | 802 | 930 |
| Income taxes payable | 81 | 249 |
| Accrued consumption taxes | 188 | 128 |
| Provision for bonuses for directors (and other officers) | 53 | 58 |
| Provision for product warranties | 27 | 29 |
| Other | 766 | 705 |
| Total current liabilities | 7,068 | 5,803 |
| Non-current liabilities | | |
| Bonds payable | 17 | - |
| Long-term borrowings | 2,731 | 5,681 |
| Deferred tax liabilities | 81 | 59 |
| Provision for retirement benefits for directors (and other officers) | 65 | 57 |
| Retirement benefit liability | 128 | 135 |
| Provision for repairs | - | 11 |
| Other | 1 | 5 |
| Total non-current liabilities | 3,024 | 5,951 |
| Total liabilities | 10,093 | 11,754 |
| Net assets | | |
| Shareholders' equity | | |
| Capital stock | 2,012 | 2,030 |
| Capital surplus | 3,852 | 4,008 |
| Retained earnings | 3,035 | 3,575 |
| Treasury shares | (455) | (312) |
| Total shareholders' equity | 8,444 | 9,301 |
| Accumulated other comprehensive income | | |
| Valuation difference on available-for-sale securities | 282 | 269 |
| Foreign currency translation adjustment | 4 | 5 |
| Total accumulated other comprehensive income | 286 | 275 |
| Share acquisition rights | 131 | 124 |
| Non-controlling interests | 16 | 8 |
| Total net assets | 8,878 | 9,709 |
| Total liabilities and net assets | 18,971 | 21,463 |

(2) Consolidated Statements of Income and Comprehensive Income Consolidated Statements of Income

| | Fiscal year ended December 31, 2021 | Fiscal year ended December 31, 2022 |
|---|--|--|
| Net sales | 12,264 | 12,914 |
| Cost of sales | 8,995 | 9,030 |
| Gross profit | 3,269 | 3,883 |
| Selling, general and administrative expenses | 2,703 | 2,951 |
| Operating profit | 566 | 932 |
| Non-operating income | | |
| Interest income | 3 | 0 |
| Dividend income | 16 | 20 |
| Subsidy income | 14 | 73 |
| Other | 9 | 17 |
| Total non-operating income | 44 | 111 |
| Non-operating expenses | | |
| Interest expenses | 35 | 45 |
| Other | 1 | 34 |
| Total non-operating expenses | 36 | 79 |
| Ordinary profit | 573 | 964 |
| Profit before income taxes | 573 | 964 |
| Income taxes - current | 190 | 314 |
| Income taxes - deferred | (57) | (28) |
| Total income taxes | 133 | 286 |
| Profit | 439 | 677 |
| Profit (loss) attributable to non-controlling interests | (2) | (8) |
| Profit attributable to owners of parent | 441 | 685 |
| | · | |

Consolidated Statements of Comprehensive Income

| | Fiscal year ended December 31, 2021 | Fiscal year ended December 31, 2022 |
|--|--|--|
| Profit | 439 | 677 |
| Other comprehensive income | | |
| Valuation difference on available-for-sale securities | 236 | (12) |
| Foreign currency translation adjustment | 6 | 1 |
| Total other comprehensive income | 243 | (11) |
| Comprehensive income | 682 | 666 |
| Comprehensive income attributable to | | |
| Comprehensive income attributable to owners of parent | 683 | 674 |
| Comprehensive income attributable to non-controlling interests | (0) | (7) |

(3) Consolidated Statement of Changes in Equity

Fiscal Year Ended December 31, 2021 (from January 1, 2021 to December 31, 2021)

| | Shareholders' equity | | | | | |
|--|----------------------|--------------------|-------------------|--------------------|----------------------------------|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | |
| Balance at beginning of period | 2,000 | 3,839 | 2,739 | (455) | 8,123 | |
| Changes during period | | | | | | |
| Issuance of new shares | 12 | 12 | | | 24 | |
| Dividends of surplus | | | (145) | | (145) | |
| Profit attributable to owners of parent | | | 441 | | 441 | |
| Purchase of treasury shares | | | | (0) | (0) | |
| Net changes in items other than shareholders' equity | | | | | | |
| Total changes during period | 12 | 12 | 296 | (0) | 320 | |
| Balance at end of period | 2,012 | 3,852 | 3,035 | (455) | 8,444 | |

| | Accumulated other comprehensive income | | | | | |
|--|---|--|--|--------------------------------|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehen- sive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at beginning of period | 45 | (0) | 44 | 126 | 17 | 8,311 |
| Changes during period | | | | | | |
| Issuance of new shares | | | | | | 24 |
| Dividends of surplus | | | | | | (145) |
| Profit attributable to owners of parent | | | | | | 441 |
| Purchase of treasury shares | | | | | | (0) |
| Net changes in items other than shareholders' equity | 236 | 5 | 242 | 5 | (0) | 246 |
| Total changes during period | 236 | 5 | 242 | 5 | (0) | 567 |
| Balance at end of period | 282 | 4 | 286 | 131 | 16 | 8,878 |

Fiscal Year Ended December 31, 2022 (from January 1, 2022 to December 31, 2022) (Million yen)

| | Shareholders' equity | | | | | |
|---|----------------------|--------------------|-------------------|-----------------|----------------------------------|--|
| | Capital stock | Capital surplus | Retained earnings | Treasury shares | Total shareholders' equity | |
| Balance at beginning of period | 2,012 | 3,852 | 3,035 | (455) | 8,444 | |
| Changes during period | | | | | | |
| Issuance of new shares | 18 | 18 | | | 36 | |
| Dividends of surplus | | | (146) | | (146) | |
| Profit attributable to owners of parent | | | 685 | | 685 | |
| Purchase of treasury shares | | | | (0) | (0) | |
| Disposal of treasury shares (exercise of share acquisition rights) | | 138 | | 143 | 281 | |
| Net changes in items other than shareholders' equity | | | | | | |
| Total changes during period | 18 | 156 | 539 | 143 | 857 | |
| Balance at end of period | 2,030 | 4,008 | 3,575 | (312) | 9,301 | |

| | Accumulated other comprehensive income | | | | | |
|---|---|--|--|--------------------------------|----------------------------------|---------------------|
| | Valuation difference on available-for- sale securities | Foreign currency translation adjustment | Total accumulated other comprehen- sive income | Share acquisition rights | Non- controlling interests | Total net assets |
| Balance at beginning of period | 282 | 4 | 286 | 131 | 16 | 8,878 |
| Changes during period | | | | | | |
| Issuance of new shares | | | | | | 36 |
| Dividends of surplus | | | | | | (146) |
| Profit attributable to owners of parent | | | | | | 685 |
| Purchase of treasury shares | | | | | | (0) |
| Disposal of treasury shares (exercise of share acquisition rights) | | | | | | 281 |
| Net changes in items other than shareholders' equity | (12) | 0 | (11) | (7) | (7) | (26) |
| Total changes during period | (12) | 0 | (11) | (7) | (7) | 830 |
| Balance at end of period | 269 | 5 | 275 | 124 | 8 | 9,709 |

| | Fiscal year ended December 31, 2021 | Fiscal year ended December 31, 2022 |
|---|--|--|
| Cash flows from operating activities | | |
| Profit (loss) before income taxes | 573 | 964 |
| Depreciation | 382 | 388 |
| Amortization of goodwill | 67 | 61 |
| Increase (decrease) in allowance for doubtful accounts | 17 | (1) |
| Increase (decrease) in provision for product warranties | 5 | 2 |
| Increase (decrease) in retirement benefit liability | 21 | 6 |
| Increase (decrease) in provision for bonuses | 2 | 4 |
| Increase (decrease) in provision for retirement benefits for directors (and other officers) | (12) | (8) |
| Interest and dividend income | (20) | (20) |
| Interest expenses | 35 | 45 |
| Subsidy income | (14) | (73) |
| Loss on retirement of non-current assets | 0 | 2 |
| Decrease (increase) in trade receivables | (933) | - |
| Decrease (increase) in trade receivables and contract assets | - | (1,486) |
| Decrease (increase) in inventories | (223) | (25) |
| Increase (decrease) in trade payables | 335 | 460 |
| Net decrease (increase) in investments in leases | (56) | 186 |
| Other | 215 | 26 |
| Subtotal | 395 | 533 |
| Interest and dividends received | 20 | 20 |
| Interest paid | (38) | (42) |
| Subsidies received | 19 | 22 |
| Income taxes refund | 19 | 44 |
| Income taxes paid | (352) | (219) |
| Net cash provided by (used in) operating activities | 63 | 359 |

| | Fiscal year ended December 31, 2021 | Fiscal year ended December 31, 2022 |
|---|--|--|
| Cash flows from investing activities | | |
| Payments into time deposits | (20) | (6) |
| Proceeds from withdrawal of time deposits | 5 | 31 |
| Purchase of property, plant and equipment | (2,177) | (1,153) |
| Purchase of intangible assets | (216) | (216) |
| Proceeds from sale of investment securities | 1 | - |
| Purchase of investment securities | (25) | (417) |
| Loan advances | (100) | - |
| Proceeds from collection of loans receivable | 2 | 101 |
| Payments of guarantee deposits | (1) | (202) |
| Purchase of shares of subsidiaries resulting in change in scope of consolidation | (2) | - |
| Other | 12 | 16 |
| Net cash provided by (used in) investing activities | (2,523) | (1,848) |
| Cash flows from financing activities | | |
| Net increase (decrease) in short-term borrowings | 2,208 | (1,907) |
| Proceeds from long-term borrowings | 1,630 | 4,038 |
| Repayments of long-term borrowings | (860) | (959) |
| Redemption of bonds | (316) | (16) |
| Purchase of treasury shares | (0) | (0) |
| Proceeds from disposal of treasury shares resulting from exercise of share acquisition rights | - | 280 |
| Dividends paid | (145) | (146) |
| Repayments of lease obligations | (1) | (1) |
| Other | - | 4 |
| Net cash provided by (used in) financing activities | 2,513 | 1,291 |
| Effect of exchange rate change on cash and cash equivalents | 4 | 6 |
| Net increase (decrease) in cash and cash equivalents | 57 | (190) |
| Cash and cash equivalents at beginning of period | 2,318 | 2,376 |
| Cash and cash equivalents at end of period | 2,376 | 2,185 |